

SIGNPOSTING



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4.1 INTRODUCING THE SUBJECT

- I'd like to start by addressing / saying / explaining ...
- Let's begin by looking at / exploring / considering ...
- ♦ First of all, I'll explore...
- ♦ I'll begin by ...
- Now we'll move on to ...

- Let me turn to ...
- Next...
- ♦ Turning to ...
- Now, I'd like to discuss ...
- Now, let's look at ...



4.2 SEQUENCING

- Firstly / secondly / thirdly / lastly
- First of all / then / next / after that / following this / finally
- To start with / to finish with
- In order to..., you need to...
- The next step is to

- The next stage is to
- Before doing the analysis, make sure you...
- Follow the steps in the order specified
- Begin by explaining / outlining / describing



4.3 ANALYSING A POINT

- Where does that lead us?
- Let's consider this in more detail.
- What does this mean for (...)?
- Translated in real terms ...
- It is well known / generally accepted / believed to be / widely considered to be the most important ...
- Scientists / Researchers / Experts have always seen (...)

- Recent developments in / findings regarding (...) have led to ...
- Few researchers have addressed the problem / issue / question of ...
- The characteristics of (...) are not yet fully understood.
- There is still need for discussion on (...).



4.4 GIVING AN EXAMPLE

- ♦ For example, ...
- For instance, ...
- A good / classic example of this is / would be ...
- As an illustration, ...
- To give you an example, ...
- To illustrate this point, ...
- Probably the most obvious example is...
- A different, but connected example is...

- A less well known example of this is...
- An example that might be clearer is...
- An example which you might not know/might not be aware of is...
- To give you an idea...
- Case in point...
- ♦ (...) is a good illustration of ...
- To show you what I mean...



4.5 DEALING WITH QUESTIONS

- That's a very good point.
- A very pertinent question, particularly considering...
- Your question raises a number of important points...
- We'll be examining this point in more detail later on.

- I'd like to deal with this question later if I may.
- I'll come back to this question later in my talk.
- Perhaps you'd like to raise this point at the end.
- I won't comment on this now.



4.6 SUMMARISING / CONCLUDING

- Well, I've told you about ...
- That's all I have to say about ...
- We've looked at ...
- So much for [European policies], let's turn to [foreign policy].
- In conclusion, ...
- Let's sum up, shall we?

- Now, I'd like to recap.
- Let's summarise briefly what we've looked at.
- Finally, let me remind you of some of the issues we've covered.
- If I can just sum up the main points, ...



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